



Lauren Grillo

Senior Associate

Boston, MA

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OVERVIEW

Lauren Grillo represents institutional clients, real estate developers and financial institutions in the acquisition, disposition, financing and leasing of commercial real estate. Her experience includes drafting and negotiating purchase and sale agreements; retail, industrial and office leases, preparing loan documents; all aspects of due diligence, including reviewing title and surveys; and drafting conveyancing documents. Lauren also has extensive experience negotiating and drafting large-scale construction contracts.

Prior to entering private practice, Lauren worked within a publicly traded real estate investment trust handling the acquisition and leasing of single tenant industrial buildings. She prepared, negotiated and reviewed purchase and sales agreements, complex commercial leases and closing documents.

EXPERIENCE

Prior results do not guarantee a similar outcome.

Represented a U.K.-based private equity firm purchasing hotels throughout the United States, including extensive due diligence in connection with the purchase of a \$400 million hotel portfolio

Represented a publicly-traded real estate investment trust in acquiring industrial properties throughout the United States, including a \$97 million portfolio purchase

Represented a private real estate investment firm in the acquisition of a \$50 million, mixed-use retail and office property in Newton, MA.

Represented a NY-based real estate investment company purchasing properties throughout the southern region of the United States and counsel regarding joint venture entity formations and ancillary documents

Represented an owner in connection with a \$150 million construction contract

Currently represents a private real estate investment trust and real estate developer in acquiring,

leasing and selling industrial properties throughout the United States, including a \$42.925 million portfolio

SERVICES

CORPORATE AND BUSINESS LAW

INFRASTRUCTURE

INDUSTRIES

REAL ESTATE, ENVIRONMENTAL AND LAND USE

COMMERCIAL REAL ESTATE AND DEVELOPMENT TRANSACTIONS

INSIGHTS

**MASSACHUSETTS LAUNCHES NEW FINANCING PROGRAM FOR PROPERTY OWNERS
LOOKING TO IMPLEMENT ENERGY-RELATED IMPROVEMENTS**

Co-author, August 3, 2020, *Day Pitney Alert*

CONSTRUCTION SERVICES PERMITTED TO RESUME IN MASSACHUSETTS DURING COVID-19 PANDEMIC

Co-author, May 18, 2020, *Day Pitney Alert*

NEWS

BEST REAL ESTATE DEALS OF 2021: INDUSTRIAL WINNERS

Mentioned, March 31, 2022, *Philadelphia Business Journal*

DAY PITNEY COUNSELS NOVAYA FOXFIELD INDUSTRIAL IN SALE OF TWO ASSETS

Mentioned, January 21, 2022, *Day Pitney Press Release*

**DAY PITNEY REPRESENTS USPF CHATHAM LP IN ITS \$35 MILLION ACQUISITION OF
CHATHAM VILLAGE APARTMENTS**

Mentioned, October 11, 2019, *GlobeSt*

EDUCATION AND CREDENTIALS

EDUCATION

Suffolk University Law School, J.D., 2017

Wheaton College, B.A., 2011

ADMISSIONS

Commonwealth of Massachusetts

AFFILIATIONS

American Bar Association

Boston Bar Association

Real Estate Bar Association