

Services & Industries

# Commercial Real Estate and Development Transactions

## OVERVIEW

Our real estate attorneys have substantial knowledge and experience in multifaceted real estate transactions, including complex, multi-jurisdictional financing, acquisition, disposition and leasing transactions involving diverse asset classes. Our team has the ability to assist clients in all phases of a transaction, including strategic planning, structuring, due diligence and closing with a consistent focus on adding value and maximizing our client's position in the negotiation.

### Real Estate Financing Transactions

Our attorneys represent some of the largest institutional lenders in the Country in multi-state, multi-property portfolio financing and re-financing transactions, as well the financing and re-financing of marquee standalone assets in New York City, Boston and other major metropolitan and suburban markets. Our financing experience includes construction, permanent and mezzanine loans and covers multiple asset classes, including office, regional retail malls and strip centers, hotel, warehouse, industrial, multifamily residential and other land development projects throughout the Country.

In addition to our traditional lender-side practice, our team has an extensive history of experience representing borrowers in sophisticated financing transactions by successfully leveraging institutional knowledge and experience for the benefit of our clients. Our attorneys also focus on creatively structuring transactions, to achieve the tax, accounting and regulatory objectives of our clients.

Finally, our Team represents large financial institutions in the sale and acquisition of multi-state residential and commercial real estate loan portfolios, with a recent portfolio being in excess of one billion dollars in total value.

### Real Estate Acquisition and Dispositions

Our attorneys represent corporate owners, private equity investors, developers, pension funds and institutional investors in both direct investments and complex joint venture structures to acquire, redevelop, finance and sell substantial real estate assets throughout the United States; including particular experience in mixed-use, multi-family projects; trophy office and mixed use retail projects,

traditional shopping centers and innovative, state of the art planned developments featuring retail stores, restaurants, cinemas, residential condominiums and office space.

## **Real Estate Leasing**

Our attorneys represent some of the largest owners of office, retail and mixed-use real estate projects in the Country; including national REITs and regional and national investors and developers. Our attorneys are equally experienced in representing the interests of diverse tenants, including Fortune 100 companies, manufacturing companies, academic institutions, religious organizations, hospitality and retail companies in a variety of leasing transactions including long term ground leases; office leases, industrial and retail leases.

## **INSIGHTS**

### **New Jersey Appellate Division Reviews Regulations Regarding Election Procedures and Practices in Community Associations**

March 7, 2024

*Day Pitney Alert*

### **"Family Office Real Estate Investing: Challenges and Opportunities in a Turbulent Environment," Day Pitney**

November 9, 2023

On November 9, Day Pitney is hosting the latest in our Family Office Real Estate Investing Series, "Challenges and Opportunities in a Turbulent Environment." Don Peebles (The Peebles Corp) will be the keynote speaker.

### **"Navigating Florida's Commercial Real Estate Market Challenges," BNY Mellon Wealth Management**

October 11, 2023

On October 11, Day Pitney Real Estate Partner Daniel Diaz Leyva will be speaking at BNY Mellon Wealth Management's "Navigating Florida's Commercial Real Estate Market Challenges," event being held at The Plaza Coral Gables.

### **"How to Attract and Retain Tenants," BOMA Southern Connecticut**

June 22, 2023

On June 22, Day Pitney Real Estate Partner April Condon is speaking on the Building Owner's and Manager's Association (BOMA) of Southern Connecticut's "How to Attract and Retain Tenants," panel.

### **"Times, They Are a Changin' Commercial Real Estate in a Post-COVID Marketplace," SIOR Connecticut and Western Massachusetts Chapter**

May 11, 2023

On May 11, Day Pitney Real Estate Partner April Condon will be speaking on the "Times, They Are a Changin' Commercial Real Estate in a Post-COVID Marketplace," panel hosted by the Society of Industrial and Office Realtors® (SIOR) Connecticut and Western Massachusetts Chapter at The Farms Country Club in Wallingford, CT.

## NEWS

### **The End of Single-Family-Only Home Suburbs? Miami-Dade Zoning Rule Impact Could Be 'Sweeping'**

April 1, 2024

Day Pitney Real Estate, Environmental and Land Use Partner Steven Wernick is featured in the *Miami Herald* article "The End of Single-Family-Only Home Suburbs? Miami-Dade Zoning Rule Impact Could Be 'Sweeping'."

### **Day Pitney Represents Kushner in Land Use Approval for Long Branch, NJ Mixed Use Development**

March 29, 2024

Day Pitney Real Estate Partners Nicole Magdziak and Thomas Malman represented firm client Kushner, a real estate development and management firm headquartered in New York City, on a multimillion dollar mixed use residential and retail development in the Long Branch, NJ's Lower Broadway redevelopment zone.

### **NJ Bill Paves An Aggressive Affordable-Housing Path**

March 28, 2024

Day Pitney Real Estate, Environmental and Land Use practice co-chair Craig Gianetti was featured in *Law360* article "NJ Bill Paves An Aggressive Affordable-Housing Path."

### **Local Distillery Proposes Location in Miami-Dade Warehouse**

March 26, 2024

Day Pitney Real Estate, Environmental and Land Use Counsel Joseph A. Ruiz was featured in the *South Florida Business Journal* article "Local Distillery Proposes Location in Miami-Dade Warehouse."

### **How Debt Funds View The Market**

February 8, 2024

Day Pitney Real Estate Partner Daniel Diaz Leyva was featured in *GlobeSt.com* article "How Debt Funds View The Market."

## CONTACTS



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