January 3, 2017

Jared P. Ross

Making Things Happen

Jared Ross built his legal career in Boston fueled by a desire to be part of the entrepreneurial spirit of the city. Even before going to law school, Ross ventured into Boston's real estate scene, gaining valuable business experience working as a leasing agent.

While an undergraduate student at Boston College, Jared decided to live off campus with some friends. To find a decent place quickly, they paid an agent who specialized in the red-hot student rental market. The process of finding a place amid intense competition made an impression on Ross.

"A friend and I got our real estate licenses and started handling listings for other students, splitting the commissions with the brokers," Ross explained. "From a conceptual standpoint, I learned that I really liked the tangibility of real estate as an investment vehicle."

Ross also learned valuable lessons about client service; for instance, how important it is to understand what your clients want and how to execute a deal. Being part of the entrepreneurial energy of the city inspired Ross to develop his unique practice.

Ross now represents clients in commercial real estate transactions, which include financing, development and acquisition of commercial or residential property. He is also a member of the firm's Energy practice group, and in that capacity has worked on solar development and financing projects across the country.

When describing his decision to join Day Pitney in 2012, Ross says, "I wanted to do things on a large scale, in terms of both geography and financial matters. I was impressed with Day Pitney's ability to provide the highest level of client service on the most sophisticated matters."

In the past two years, Ross has been at the center of several important deals. He represented a Fortune 100 company making a loan just short of $600 million for a groundbreaking development on Park Avenue in New York City. He also represented an international renewable energy developer in the development of a large solar project outside Boston. More recently, he has been working with startup companies focused on varying types of real estate investment and development throughout the United States.

Ross enjoys working on sophisticated deal structures.

One client, a Boston-based real estate investment firm, considers Ross "the single most important outside teammate we have" and credits his contributions with making the company more successful. "He has truly become one of us and has made our lives so much easier," the client said. "I most appreciate that we can call Jared at practically any time of any day, we can communicate around our fire drill of the day and we can count on his calm and measured approach to problem-solving no matter the circumstance."

Outside of work, Ross enjoys spending time outdoors with his wife and two children.

COMMERCIAL REAL ESTATE AND DEVELOPMENT TRANSACTIONS

Suffolk University Law School, J.D., 2006

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