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Robert G. Rahilly

Closing the Deal

Day Pitney partner Robert "Bob" Rahilly's interest in the law developed from his study of U.S. history and the recognition of how many influential historical figures practiced law at one point in their careers.

"That's where the interest came from," Rahilly said. "I wanted a career where I am able to help people solve problems and be involved in the community."

Rahilly made the right choice – he thrives on being at the center of complex commercial real estate transactions. In his work in the Real Estate practice at Day Pitney, Rahilly assists clients with the financing, acquisition, sale, and leasing of commercial properties around the country.

Rahilly consistently focuses on "driving the timeline" toward closing, always while keeping his clients' business interests top of mind. Being successful relies on heightened communication skills and the ability to collaborate with other Day Pitney practice groups and external stakeholders.

"When you're working on a significant transaction, there are a lot of moving parts and parties and the documents can be voluminous, so organizational skills and clear communication with the client as well as the internal team are critical," Rahilly said.

Since joining the firm in 2015, Rahilly has handled complex transactions throughout the United States. On the financing front, he has represented a Northeast-based developer in numerous financings, including a $135 million financing of a downtown office building and a $62 million financing of a waterfront office and retail building in Stamford, Connecticut. On the acquisition and sale front, he represented the largest community credit union in Connecticut in the sale and acquisition of its corporate headquarters, including an approximately 100,000-square-foot office building in the Greater Hartford area. On the leasing front, Rahilly routinely represents Fortune 500 companies on leasing matters throughout the country, such as the recent restructuring of a 400,000-square-foot office lease in downtown Chicago.

Rahilly's clients appreciate that he is highly responsive and detail-oriented, with the ability to understand their business needs and goals in the context of getting their issues resolved and deals closed.

One of those clients is Nestlé Waters North America, based in Stamford. Dennis Julio, global real estate lead for Nestlé Global Business Services, said many members of his team and their business partners feel comfortable reaching out to Rahilly directly for advice or to initiate specific actions. "He feels very much like a member of our real estate team," Julio said. "He has been instrumental in our department's success in managing a diverse real estate portfolio."

In addition to his real estate practice, Rahilly is actively involved in his community and for the past eight years has served on the board of directors of Children's Learning Centers of Fairfield County (CLC), a nonprofit based in Stamford that provides pre-K educational services to largely underserved communities. He also represents CLC on a pro bono basis.

Key Contacts



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