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Brian W. Fischer

Finding Solutions to Achieve Client Goals

Growing up in an entrepreneurial family, Day Pitney partner Brian Fischer's interest in becoming a lawyer was piqued at an early age when he spoke with one of his family's business attorneys about the profession. That interest blossomed into a clear career path during his study of accounting and finance at the University of Miami, where he earned both his bachelor and law degrees.

"What attracted me to the career was being able to help businesses solve complex problems and grow," Brian said.

As part of Day Pitney's Private Equity and Finance practice, Brian is a corporate lawyer who helps companies and investors achieve their goals while navigating complex transaction structures. His work involves middle market and large-scale transactions, including mergers, acquisitions and joint ventures and corporate governance and planning matters. He also executes complex business transactions for Day Pitney's Family Office Practice.

Brian has handled some clients' most important domestic and international transactions. He has represented private funds, manufacturers, technology companies, environmental companies, financial institutions and other companies in stock-for-stock and cash-out mergers, equity and debt investments, recapitalizations, exit transactions and related party transactions. In his work with family offices, Brian has advised clients with bridge loans, loan restructurings, equity investments, and recapitalizations.

Brian followed a natural course to become a corporate governance attorney. His first position out of law school was with a busy corporate law firm in Delaware, where he gained experience handling all types of transactions for Fortune 500 clients. He still recalls the excitement of taking the lead in a matter for the first time. He was representing the audit commitment of a publicly traded company in a conflict-of-interest transaction. When the lead partner was unavailable, Brian advised the committee and helped them make decisions. "It was a great feeling," he said. "From there, I sought opportunities to be at the front of transactions, building relationships with clients."

Brian enjoys the directness of his practice, which often involves identifying problems and collaborating with other Day Pitney lawyers to solve them. He advises clients on pitfalls to avoid during the M&A process, and works with clients to find the solutions necessary for them to achieve their goals.

In his career, Brian has represented the U.S. holding company of an international waste management and recycling company in its stock acquisition of a specialty waste management company with operations throughout the southeastern United States. The transaction involved the negotiation of a complex earn-out provision and the allocation of environmental risks among the parties.

Clients appreciate his focus on their matters and his understanding of their business in helping them reach their objectives. One client, Scott Macintosh, Co-Managing Partner of Valterra Partners LLC, said Brian stands out for his attention to detail and his advocacy skills.

"Brian is an outstanding, hard-working attorney and a strong advocate for our firm. He constantly strives to protect us, our investments and stakeholders," said Macintosh. "Brian is very tenacious. I like how he communicates with us and his attention to detail. I can always trust him and I know that he always has our best interests in mind. He gets the job done and gets it done right."

When Brian is not busy assisting clients, he enjoys outdoor activities and is an avid ice climber. Over the years, Brian has climbed ice walls in the Cascades and the Rocky Mountains, Vermont, and New Hampshire. There is at least one parallel to his practice, he said. "With both ice climbing and corporate law, it's important to identify potential risks and find practical solutions to overcome such risks and achieve your goals."

Key Contacts



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